

ROBOTIC PROCESS AUTOMATION

Manual today, automated tomorrow.

Streamline today and future proof tomorrow with tailored technology driven solutions

The future of data is digital, making transparent and efficient processes more important than ever.

At Osprey Consulting, we help organisations of all sizes streamline workflows. Whether it is a major transformation or a focused automation project, we support teams in adopting smarter ways of working, automating workflows and turning data into meaningful insight.

Across finance, sales, marketing, and operations, we modernise manual tasks, cut repetition, reduce human error, and improve accuracy through smart automation.

By combining Alteryx, Robotic Process Automation, and API integrations, we deliver practical, repeatable, and cost-efficient solutions that strengthen control, reduce manual effort, and produce quick results.

Together, we can help you:

- **Adapt**
- **Innovate**
- **Automate**

MEET THE TEAM**Mark Hart****FCA · Director**

Mark is skilled at cutting through complexity, delivering smart, technology-driven solutions that streamline reporting processes and foster innovation.

**Charlotte Hart****CTA, FCA · Director**

As an ex Head of Tax, Charlotte is passionate about helping businesses embrace technology, automate workflows, and drive digital transformation.

Proudly partnered with



Why Osprey?

We combine deep expertise with close ties to leading software providers to deliver pragmatic, tailored solutions that modernise processes.

Every project is personally managed by Mark and Charlotte, ensuring flexibility, clarity, and technical depth where it counts.

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UiPath Robotic Process Automation

We help organisations use UiPath to remove repetitive manual work, improve data quality, and build reliable, repeatable processes across finance, sales, marketing, and operations.

The result is faster delivery, better accuracy, and teams with more time to focus on higher-value work that drives the business forward. Our recent projects include:

- **Data validation** - Sales teams often move quickly and data quality can slip. We built a workflow that logs into the CRM, checks every record against a validation rule set, corrects entries where possible, enriches data using trusted external sources, and flags via email anything unresolved for the record owner to review.
- **Business development** - Prospecting tools are powerful but time-consuming to use and their value is hard to measure. We created an automated workflow that searches Cognism at set intervals, applies the team's chosen criteria, retrieves the results, and adds them to the CRM as new opportunities so sales leaders can track them through the pipeline.
- **Order to invoice** - When deals close, validating the final record and raising the invoice can be repetitive and slow. We designed a workflow that checks each deal, prompts the owner for any missing details, and if everything is complete, generates the invoice automatically.

These are just a few examples and most rules-based, repetitive, or data-heavy processes can be automated and tailored to the way your team works.

Please do get in touch at contact@ospreyconsulting.co.uk to explore how automation can help you save time, improve accuracy, strengthen control, and improve efficiency.

